

IRR KANSAS CITY

COMMERCIAL REAL ESTATE VALUATION & CONSULTING



IRR®-INTEGRA REALTY RESOURCES-

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

27,000 appraisals completed

annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- Overland Park, KS 153,200 sf mixed-use office/retail center (Class B)
- Mission, KS Portfolio of 12 office properties (Class A & B)
- Overland Park, KS 10,950 sf Class A medical office/surgery center
- Kansas City, MO Portfolio of 3 Class B medical office properties
- St. Louis, MO 87,040 sf renovated office with retail addition

Retail



- Prairie Village, KS 82,744 sf Class C shopping center
- Olathe, KS 50,082 sf Class A retail building
- Kansas City, MO Portfolio of 2 Class C retail shopping centers
- Kansas/Missouri Portfolio of 4 quick lube facilities
- Warrensburg, MO 36,373 sf movie theater

Industrial



- Kansas City, MO 696,000 sf Class C self-storage facility
- Olathe, KS 590,000 sf Class A cold storage/distribution warehouse
- Kansas City, MO 40,991 sf medical marijuana growing facility
- Wichita, KS 11,000,000 sf aerospace manufacturing facility
- Greater Kansas City, MO/KS Portfolio of 6 Class A/Class B distribution

Multifamily/Hospitality



- Olathe, KS Proposed 383-unit mixed-use apartments/retail (Class A)
- Overland Park, KS 232 Unit Class B Apartment Complex
- Wichita, KS Proposed Class A 141-unit apartments
- Kansas City, MO Portfolio of 3 apartment complexes (Class A/B)
- Springfield, MO 80-unit mixed-use apartments/office (Class A)
- Columbia, MO 114 room hotel with proposed expansion



OUR VALUE PROPOSITION

What sets our firm apart is the longevity of our principals and senior analysts who have been collaborating on property analyses for over 25 years. Through developing our team relationships, our specialty appraisal practices have evolved to create high quality, industry-leading standards. Over this 25+ year relationship, our staff has evolved into specialty appraisal practices. One staff member appraises apartments, another large shopping centers, another office buildings, another industrial buildings; we even have a staff member that appraises churches.



Bradley J. Schopp, MAI

Mr. Schopp is the Executive Director with Integra Realty Resource - St. Louis / Kanas City. Mr. Schopp also leads Integra's skilled nursing practice. He has completed more than 900 seniors housing and healthcare assignments in 37 states with asset values totaling more than \$8.5 billion. Prior to joining Integra, Mr. Schopp was a partner at Tellatin, Inc. Mr. Schopp also has experience in general commercial properties and was previously employed as a general commercial appraiser at Moore & Shryock in Columbia, Missouri



Timothy M. Schoemehl, MAI

Mr. Schoemehl brings over 15 years of general commercial appraisal experience and 20 years of real estate experience to his role as Senior Managing Director of the IRR-St. Louis office. He has a appraised a wide variety of property types including multifamily, office, retail, special purpose, and redevelopment. Prior to entering the appraisal profession, Mr. Schoemehl was Real Estate Specialist for the St. Louis Development Corporation.



Alisha M. Gammon, MAI

Ms. Gammon is a Managing Director at Integra Realty Resources - St. Louis. Ms. Gammon has over twelve years of experience in the commercial real estate field. She has worked with companies such as Wells Fargo, C III Asset Management, Regions Bank, and US Bank. She has vast expertise in valuations and fair market rent studies on proposed, partially completed, renovated and existing structures. She has worked with a variety of clients including life insurance companies, attorneys, and major commercial banks.



Victor D. Cremeens, MAI

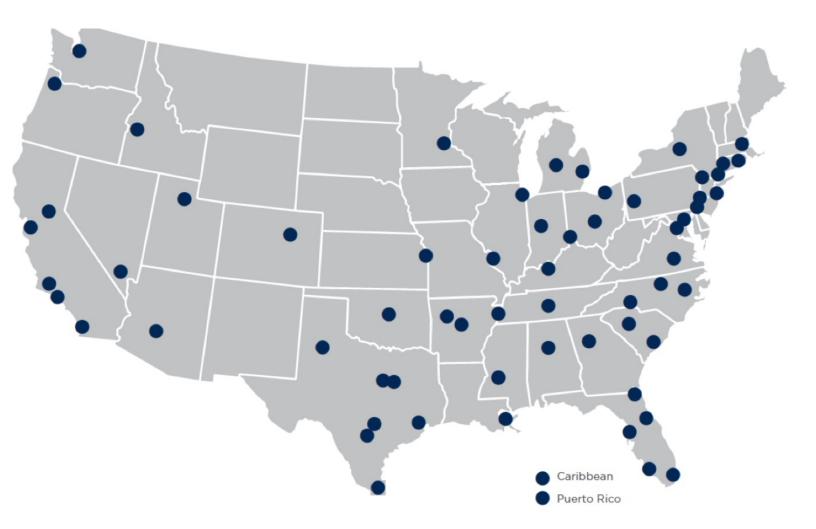
Mr. Cremeens serves as Managing Director. He has exclusively appraised healthcare and senior housing properties since 2000. Prior to specializing in the healthcare and senior housing field, he appraised general commercial real estate for a period of 15 years. His appraisal assignments included a broad variety of property types, including: retail, office, industrial, hotel, special-purpose, agricultural, and land-in-transition properties. He has completed multiple subdivision analyses and condemnation appraisal assignments.

LOCAL EXPERTISE. NATIONALLY.



60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT Todd Isaacson, MAI T (860) 291-8997 ext. 19 tisaacson@irr.com

NEW JERSEY

Coastal New Jersey Halvor J. Egeland, MAI T (732) 244-7000 ext. 103 hegeland@irr.com

Northern New Jersey Paul T. Beisser, CRE, MAI, SCGREA T (973) 422-9800 pbeisser@irr.com

NEW YORK

Syracuse, NY William J. Kimball, MAI, FRICS T (315) 422-5577 wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA Raja P. Waran, MAI T (610) 238-0238 rwaran@irr.com

Pittsburgh, PA Brian Kelly, MAI, SRA T (412) 683-2211 bkelly@irr.com

RHODE ISLAND

Providence, RI Todd Isaacson, MAI T (860) 291-8997 ext. 19 tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL Rusty Rich, MAI, MRICS T (205) 949-5995 rrich@irr.com

FLORIDA

Miami | Caribbean James Andrews, MAI, CRE, FRICS, ASA/BV T (305) 670-0001 ext. 320 jandrews@irr.com

Orlando, FL Christopher D. Starkey, MAI T (407) 843-3377 ext. 112 cstarkey@irr.com

Southwest Florida Carlton J. Lloyd, MAI T (239) 687-5801 clloyd@irr.com

Tampa, FL Kendra Stevens Barry T (813) 287-1000 ext. 110 kbarry@irr.com

GEORGIA

Atlanta, GA Matthew Albigese, MAI T (404) 418-4358 ext. 1000 malbigese@irr.com

NORTH CAROLINA

Charlotte, NC John D. Scott, Jr., MAI, MRICS T (704) 206-8258 jscott@irr.com

Greensboro, NC Nancy B. Tritt, MAI, SRA, FRICS T (336) 676-6033 ntritt@irr.com

Raleigh, NC Chris R. Morris, MAI, FRICS T (919) 847-1717 cmorris@irr.com

SOUTH CAROLINA

Charleston, SC Cleveland "Bud" Wright, Jr., MAI T (843) 718-2125 ext. 2 cwright@irr.com Columbia, SC Michael B. Dodds, MAI, CCIM T (803) 772-8282 ext. 110 mdodds@irr.com

TENNESSEE

Nashville, TN Adam Perutelli, MAI T (615) 628-8275 ext. 1 aperutelli@irr.com

VIRGINIA

Richmond, VA Kenneth L. Brown, MAI, FRICS, CCIM T (804) 346-2600 ext. 209 kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL Ron DeVries, MAI T (312) 565-3432 rdevries@irr.com

INDIANA

Indianapolis, IN Michael Lady, MAI, SRA, ASA, CCIM, FRICS T (317) 546-4720 mlady@irr.com

KENTUCKY

Louisville, KY Stacey S. Nicholas, MAI, MRICS T (502) 452-1543 ext. 3774 snicholas@irr.com

MICHIGAN

Detroit, MI Donald L. Selvidge, MAI T (248) 540-0040 ext. 114 dselvidge@irr.com

Grand Rapids, MI Jeff Genzink, MAI T (616) 261-5000 jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN Michael Amundson, MAI, CCIM T (952) 905-2401 mamundson@irr.com

MISSOURI

Kansas City, MO Timothy M. Schoemehl, MAI T (636) 898-6533 tschoemehl@irr.com

St. Louis, MO Timothy M. Schoemehl, MAI T (636) 898-6533 tschoemehl@irr.com

оню

Cincinnati/Dayton, OH Gary S. Wright, MAI, FRICS, SRA T (513) 426-7125 gwright@irr.com

Cleveland, OH Douglas P. Sloan, MAI T (330) 659-3640 ext. 101 dsloan@irr.com

Columbus, OH Brad A. Johnson, MAI T (614) 398-4307 bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ Walter "Tres" Winius, III, MAI, FRICS T (602) 266-5599 twinius@irr.com

OKLAHOMA

Oklahoma City, OK Richard Cole, Jr., MAI T (405) 422-0718 ext. 2 richard.cole@irr.com

TEXAS Austin, TX

Todd Rotholz, MAI T (713) 973-0212 ext. 12 trotholz@irr.com

Dallas, TX Jimmy H. Jackson, MAI T (972) 725-7724 jhjackson@irr.com

Ft. Worth, TX Jason Jackson, MAI T (817) 658-6783 jsjackson@irr.com

Houston, TX Todd Rotholz, MAI T (713) 973-0212 ext. 12 trotholz@irr.com

Lubbock, TX Taylor Carmona T (409) 656-5199 taylor.carmona@irr.com

San Antonio, TX Brandon Brehm, MAI, CCIM T (210) 446-4444 bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA J. Walter Allen, MAI, FRICS T (212) 575-2836 walter.allen@irr.com

Orange County J. Walter Allen, MAI, FRICS T (212) 575-2836 walter.allen@irr.com

Sacramento, CA Kevin Ziegenmeyer, MAI T (916) 435-3883 ext. 224 kziegenmeyer@irr.com

San Diego, CA John A. Morgan, MAI T (858) 259-4900 ext. 315 jmorgan@irr.com

San Francisco, CA Jeffrey Fillmore, MAI T (408) 299-0444 jfillmore@irr.com

COLORADO

Denver, CO Larry B. Close, MAI T (720) 833-5931 Iclose@irr.com

IDAHO

Boise, ID Robin Brady, MAI T (208) 472-3200 rbrady@irr.com

NEVADA

Las Vegas, NV Charles E. Jack, IV, MAI T (702) 906-0480 cjack@irr.com

UTAH

Salt Lake City, UT John T. Blanck, MAI, MRICS T (801) 263-9700 ext. 109 jblanck@irr.com

WASHINGTON

Seattle, WA Matthew A. Bacon, MAI T (206) 436-1179 mbacon@irr.com

CARIBBEAN

Caribbean James Andrews, MAI, CRE, FRICS, ASA/BV T (844) 952-7604 ext. 402 jandrews@irr.com

Puerto Rico Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS T (787) 782-4974 cvelez@irr.com

INTEGRA REALTY RESOURCES - KANSAS CITY

1100 Main Street, Suite 400 Kansas City, MO 64105 T: (816) 652-0222 x 2001 F: (636) 530-0046 irr.com/KC

Timothy M. Schoemehl, MAI Senior Managing Director T (636) 898-6533 tschoemehl@irr.com

Bradley J. Schopp, MAI Executive Director T (636) 821-5310 bschopp@irr.com

irr.com

Visit us online to learn more and access our extensive research library.



7800 East Union Avenue | Suite 400 | Denver, CO 80237 | 212 .575.2935 | irr.com